



**Associate, Liquid Assets**  
**New Island Capital Management**  
**San Francisco, CA**

**ABOUT NEW ISLAND CAPITAL**

New Island Capital Management (“New Island”) is an impact investment advisor, operating a substantial, institutional-scale, 100% impact-focused portfolio. Based in San Francisco, New Island utilizes a patient, disciplined approach in deploying capital – at scale – to generate risk-adjusted financial returns across multiple asset classes, while simultaneously delivering positive social and environmental outcomes. New Island seeks direct relationships with entrepreneurs and communities globally to support the natural emergence of a new paradigm in sectors such as health & wellness, sustainable agriculture, environmental protection, renewable energy, and sustainable communities.

**ABOUT THE OPPORTUNITY**

The Associate will work within the team to drive a unique and growing mandate within New Island to develop and execute a comprehensive strategy for its Liquid Assets Portfolio (“Liquid Portfolio”). This highly entrepreneurial directive seeks to identify and execute investment strategies that will generate appropriate returns, while also helping to catalyze a growing base of portfolio managers and scaling new avenues for capital to flow into impactful liquid investments. The individual will support the development and building of mission-driven public and private investment strategies and relationships. Public investments are managed by third-party fund managers, while private investments include direct investments and fund investments.

The Associate will report to the Principal of Liquid Assets.

**CORE RESPONSIBILITIES**

- Participate and support the due diligence processes including:
  - Conduct sector-level and market research and analyses
  - Perform business and financial analyses of investment targets including financial modeling
  - Perform impact analyses of investment targets
- Participate and support the Investment Review process including:
  - Develop investment materials for Investment Committees’ reviews
  - Participate in oral presentations to the Investment Committee
  - Participate in post presentation follow-ups
- Support portfolio monitoring including:
  - Track and provide regular performance updates and reporting for individual investments and the portfolio
  - Develop and maintain sophisticated three statement financial models and projections for direct investments
  - Provide administrative and operational support of individual investments and the portfolio where necessary
  - Help to continually expand the knowledge base of the organization
- Contribute to broader New Island initiatives as may be assigned from time to time

## **QUALIFICATIONS**

- Relevant undergraduate degree in business, management or finance preferred but not required
- Minimum of two years of strong financial experience through direct investing, investment banking, private/structured credit underwriting, corporate development or M&A, or management consulting
- Experience in the credit markets highly desired but not required
- Outstanding investment, analytical, and quantitative skills
- Demonstrate the potential to be creative, flexible, resourceful, collaborative, and disciplined in supporting a complex mission-driven investment program
- Comfortable working in a dynamic, entrepreneurial environment with a small team
- Strong work ethic, highly motivated, and willing to take initiative and ownership
- Finally, and most importantly, the successful candidate will have the highest standards of personal and professional ethics and integrity, a strong work ethic, and a "team player" mentality

## **LOCATION**

This position is located in San Francisco, CA. Relocation assistance is not available.

## **COMPENSATION**

NICM offers a competitive compensation package, including salary, bonus, and a comprehensive benefits package. This is a full-time position.

## **CONTACT**

To apply, please send your cover letter and resume to [info@newislandcap.com](mailto:info@newislandcap.com) with "Associate, Liquid Assets" in the subject line.

NICM is an equal opportunity employer. Applicants who contribute to this diversity are strongly encouraged to apply.